

UK RegTech Solutions Webinar

5th October 2017



 **INNOVATION
IS
GREAT**
BRITAIN & NORTHERN IRELAND



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Department for International Trade

Department for International Trade

The UK's Department for International Trade (DIT) has overall responsibility for securing UK and global prosperity by promoting and financing international trade and investment, and championing free trade. We are an international economic department, responsible for delivering UK's trade policy framework, promoting British trade and investment across the world, and building the global appetite for British goods and services.

The UK is a great place to find innovative, high-quality products and services. The Department for International Trade (DIT) has developed almost 200 high value exporting campaigns to target those markets and sectors, where UK businesses have the knowledge, skills and expertise to truly add value and make the UK a partner of choice.

One of these high value exporting campaigns is CEN (Central European Network) High Value Campaign (HVC) in Financial and Professional Services. It is led out of Warsaw and encompasses 6 core markets: Bulgaria, Czech Republic, Poland, Romania, Serbia and Slovakia and 4 shadowing markets: Bosnia & Herzegovina, Croatia, Hungary, and Slovenia. We are confident that there are significant export opportunities in CEN region for the UK companies from financial and professional services industry to capitalise on. These are the markets and the sector where the UK government believes it can add value and where businesses will see a strong return on investment.

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Company Profiles



ClauseMatch
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ClauseMatch is an award-winning London-based financial technology company that provides software-as-a-service platform for smart document management. Its flagship product is a next-gen innovative online editor which brings an unprecedented productivity for Compliance, Legal, Finance, Operations and Risk teams saving millions in terms of time and resources, while significantly reducing risk and providing accountability.

ClauseMatch

ClauseMatch works as a real-time browser-based collaborative document editor containing in its core a detailed workflow, where comments, approvals and changes are a part of a full audit trail. That brings complete control of content, streamlines complex workflows, removing human error for better insight of senior management. Every change and approval made in a document is tracked in an organised manner providing full visibility and groundbreaking reporting capabilities.



Coinfirm
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A recognized leader in their field and ranked among the most influential blockchain and regtech companies, Coinfirm serves as a foundation for the safe adoption and use of blockchain.

The Coinfirm AML/CTF Platform uses proprietary algorithms and big data analysis to provide structured actionable data that increases efficiency, reduces costs and streamlines compliance to near automation. The blockchain agnostic platform benefits not only companies operating around blockchain but also major financial institutions, asset management and BI companies.

 **Coinfirm**

In addition, Coinfirm develops dedicated blockchain solutions such as their data provenance platform Trudatum. Currently being piloted for adoption by multiple financial institutions, Trudatum is an easy to use and adopt blockchain solution to register and verify the ownership and authenticity of any type of document, file, or data.

Company Profiles



ComplyAdvantage
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ComplyAdvantage helps firms make intelligent choices when complying with regulations relating to sanctions, money laundering (AML) and terrorist financing (CFT).

They use Artificial Intelligence and machine learning to produce higher quality AML risk data on individuals, organizations and associated entities. Their solutions enable companies to improve how they onboard and monitor clients, screen payments and monitor transactions by reducing false positives and speeding up processes, all delivered by flexible modern APIs.

Founded in 2014 with offices in London, UK and New York, USA ComplyAdvantage works globally with some 200 firms in the financial markets and other regulated high-risk sectors.



CoVi Analytics
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CoVi Analytics simplifies compliance for **Banks** and **Insurers** based on an AI powered SaaS suite. Our mission is to help compliance, risk and business teams simplify their dealings with an increasingly complex regulatory environment and automate repetitive activities. At CoVi Analytics we have re-designed the approach to how financial institutions navigate, identify and manage rules that apply to them. We are bringing together the end-to-end compliance process. We have two products:

CMILE - technology that empowers compliance employees to navigate and manage regulation.

CORE - this tool competes with existing risk systems available but is not built for each risk team on its existing process. CORE is designed for the business user so the process is simplified for all users.

Our unique approach unifies the entire value chain, from regulatory text, its interpretation and organisation to the regulatory reporting. We simplify how firms navigate and manage risk and compliance applying Advanced Analytics on qualitative and quantitative regulatory data.



Company Profiles



Darktrace
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Darktrace is the world's leading machine learning company for cyber security.

Created by mathematicians from the University of Cambridge, Darktrace's Enterprise Immune System uses AI algorithms that mimic the human immune system to defend enterprise networks of all types and sizes.

Our self-learning approach is the first non-consumer application of machine learning to work at scale, across all network types, from physical, virtualized, and cloud, through to IoT and industrial control systems.

By applying its unique, unsupervised machine learning, Darktrace has identified 48,000 previously unknown threats in over 3,000 networks, including zero-days, insider threats and subtle, stealthy attacks.



Encompass Corporation
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encompass is the only provider of real-time access to multiple global data sources. Using robotic search to discover everything your KYC policy demands, encompass enables faster and safer regulatory compliance resulting in lower costs, more efficient processes, and reduced time to risk decision.

encompass' products robotically search structured and unstructured information sources to automate KYC, AML and EDD policies. They consolidate the collection of multiple data globally, improving onboarding and remediation speed. Key elements including UBOs, PEPs, sanctions and negative news are identified, visualised and verified, with each stage of the process featuring risk assessment, monitoring and remediation, enabling dramatically enhanced decisions.



Company Profiles



Enforcd
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Enforcd uses global regulatory enforcement data, related news and insights to help firms to identify, manage and mitigate the conduct risks they face on a daily basis. It helps firms improve client outcomes and their internal culture.

The data could also be used to model elements of operational risk for the regulatory capital requirement.



Iris Intelligence
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IRIS Intelligence is an independent company that has successfully provided specialist risk and project management solutions to organizations of all shapes and sizes for many years.

IRIS Intelligence's Risk, Issue & Opportunity Management Software is a user friendly system, which can be customized to your organizational structure and industry requirements, and implemented as a standalone system or provided as a web-based application.



Company Profiles



Novastone Media
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Novastone is a London-based, international financial technology company that builds privately hosted or on-premise white label messaging solutions for high value client interactions in corporate, wealth and retail banking. Novastone's secure, mobile-centric instant messaging platform is designed for firms that deliver a high-touch, personalised client experience through relationship teams.



Novastone helps the financial industry transition clients from email while complimenting WhatsApp and WeChat channels to a wholly owned, controlled and compliant platform. It also supports the transition of processes from paper and portals into conversations that realise significant costs savings while improving internal and external collaboration. Novastone has been deployed at banks around the world representing over \$4.2T of global assets.



Onfido
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Onfido builds trust in an online world by helping businesses digitally verify people's identities. Using machine learning technology, Onfido validates a user's identity document and compares it with their facial biometrics. The identity can then be cross-referenced against international credit and watchlist databases.

Founded by three entrepreneurs from Oxford University, Onfido has received over \$60m in funding from investors including Crane Venture Partners, Salesforce Ventures and Microsoft Ventures . We carry out checks in 195 countries for global customers including Zipcar, Couchsurfing, Revolut and Square.



Company Profiles



Privitar
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Privitar is a leading privacy engineering software company. Privitar enables organisations to extract maximum insight from sensitive or confidential data without compromising on privacy and security.



Trading Hub
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TradingHub provides state-of-the-art, metrics-based systems to identify, investigate and report market abuse and unauthorised (rogue) trading activity as well as performance monitoring for both the sellside and buy-side. TradingHub's Market Abuse Surveillance Tool (MAST) and Rogue Trader Metrics System (RTMS) tools are used by financial institutions of all kinds to detect and prevent trader and portfolio manager malfeasance. The Trader/PM Profiling tool allows trading and investment firms to improve the performance of staff while reducing behavioural biases.



Company Profiles



Tradle
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Tradle is the only structural solution to the KYC problem for all sectors of finance, provides omni-channel interface, and digitizes KYC. Tradle's approach enables customer to move their KYC and other e-docs across ring-fenced institutions, jurisdictions, and verticals. Such radical portability better fits new regulatory landscape, creates exceptional customer experience and a new uniform integration point. We start the era of 'customer as a platform', a new product delivery pipeline.

We are winner of the Japanese Fintech award 2017 and the European Blockchain Fintech 2017.



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